



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 20, 2015

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$107,233	32
Platinum Producers (\$30,000 - \$50,000)			
Wroblewski, Robert M.	SOS Insurance Group	\$31,550	11
Gold Producers (\$10,000 - \$30,000)			
Ahlbum, Tim	Health Coverage Solutions	\$25,226	4
Sheldon, Paul, CLU ChFC	Paul Sheldon Insurance & Benefits Planning	\$23,976	1
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$23,311	6
Shackelford, Edward L.	The Assurance Group, Inc.	\$22,413	9
Hatton, Catherine E.	Long Island Insurance Solutions	\$21,122	12
Clark, John W.	Senior Solutions Insurance Agency	\$20,987	9
Borosak, William J. Jr.	Secure Financial Group, LLC	\$20,935	8
Futurity First Insurance Group, Inc.		\$20,446	3
Lemar, Mike	Sunshine State Agency	\$20,362	15
Barta, Devin M.	Barta Insurance Agency	\$16,152	5
Graham, Mark B.	AmeriLife - Career	\$15,368	30
Concklin, Ron	Rosenberg-Concklin, Inc.	\$11,957	7
Mednick, Scott E.	Professional Insurance Systems of Florida	\$10,560	7
Reilly, Frank A.J.	Reilly Insurance Agency	\$10,200	2
Silver Producers (\$5,000 - \$10,000)			
Greenberg, Joshua K.	Greenberg Insurance Agency	\$9,520	2
Abadjian, Pierre	Abadjian Insurance Group	\$9,262	5
Bowes, Barbara N.	Bowes Insurance Agency	\$8,698	2
Wardell, Phillip M.	Wardell Insurance Agency	\$7,932	1
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$6,348	2
Chacon, Cesar	The Insurance Hub	\$6,228	3
Cleveland, Keith E.	Cleveland Insurance Agency	\$5,836	1
Graham, Matthew B.	AmeriLife - Brokerage	\$5,306	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,245	2
Secure West Insurance Marketing		\$5,075	1



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 20, 2015

Bronze Producers (\$2,500 - \$5,000)

Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$4,953	2
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$4,415	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$4,140	1
Edwards, Jackson IV	Edwards Insurance Agency	\$4,116	1
Forhman, Elaine T.	R & E Marketing Assoc., Inc.	\$3,806	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,768	1
Savoy, Donald C. Jr.	Savoy Insurance Agency	\$3,720	1
Valery, Albert L.	Valery Insurance Agency	\$3,600	1
Hollans, Mawyer C. III	Hollans Insurance Agency	\$3,396	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,395	1
United Insurance Group Agency, Inc.		\$3,372	2
Sweeney, James A.	American Senior Benefits	\$3,367	2
Broedell, Joseph F.	Broedell Insurance Agency	\$3,272	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,191	1
Carreras, Thomas B.	Carreras Insurance Agency	\$3,084	1
Geoghegan, John R.	Geoghegan Insurance Agency	\$2,928	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,927	1
Rosenheck, Ted	Rosenheck Insurance Agency	\$2,904	1
Pekala, David C.	Pekala Insurance Agency	\$2,848	1
Aronoff, Thomas H.	Aronoff Insurance Agency	\$2,844	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
McNerney, Dan S.	McNerney Insurance Agency	\$2,688	1
Contemporary Employee Plans, Inc.		\$2,616	1



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

September 20, 2015

Diamond Producers (\$20,000 & Above)

Paul, Sheldon, CLU ChFC	\$23,976
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Elfrink, Priscilla	\$13,922	Ripoll, Glenn A.	\$10,284
Graham, Christopher C.	\$12,933		

Silver Producers (\$5,000 - \$10,000)

Burke, April L.	\$9,672	Stevens, Jason	\$6,442
Gilbert, Brian	\$9,240	Branch, Beth	\$6,396
Sachs, Kerry	\$8,820	Saylor, Dexter R.	\$5,870
Wardell, Phillip M.	\$7,932	Sperling, Philip S.	\$5,855
Chard, Dani L.	\$7,930	Cleveland, Keith E.	\$5,836
Ahlbum, Tim	\$7,488	Jaffe, Joseph A.	\$5,688
Deross, William P.	\$7,356	Graham, Christopher N., CLU	\$5,233
Lauer, Deborah	\$7,080	Robbins, Philip L.	\$5,075
Pekala, David C.	\$6,672	Rosati, Lisa	\$5,016
Kempler, Gary S.	\$6,504		

Bronze Producers (\$2,500 - \$5,000)

Sommer, Ann	\$4,991	Kahn, Peter S.	\$3,108
Barta, Devin M.	\$4,919	Amrom, Michele	\$3,084
Forrest, Phillip	\$4,415	Gordon, Ian	\$3,024
Mangini, Rosemary	\$4,356	Roy, Annette	\$2,964
Ahlbum, Donna M.	\$4,332	Cohen, David G.	\$2,928
Ottovegio, Xiomara	\$4,308	Davis, Adam M.	\$2,928
Nordstrom, Timothy W.	\$4,140	Geoghegan, John R.	\$2,928
McGregor, Iyan L.	\$4,116	Loebig, George J.	\$2,927
Barganier, Brian K.	\$4,104	Sadler, Ian A.	\$2,927
Rush, Francine	\$4,020	Jennings, Mark	\$2,916
Mangini, Nicholas L.	\$3,984	Laughlin, James A.	\$2,916
Wroblewski, Robert M.	\$3,948	Miller, David	\$2,904
Forthman, Elaine T.	\$3,806	Frangos, Blair F.	\$2,848
Holdren, Charles E.	\$3,803	Maloolley, Michele A.	\$2,848
Ahmed, Nur N.	\$3,768	Neese, Alan P.	\$2,846
Levine, Melissa	\$3,768	Aronoff, Thomas H.	\$2,844
Primack, Neil E.	\$3,744	Borosak, William J. Jr.	\$2,844
Scheifler, Collin	\$3,720	Golden, Michael N.	\$2,844
Landis, Mark S.	\$3,612	Jackson, Douglas	\$2,844
Valery, Albert L.	\$3,600	Moore, Daniel	\$2,844
Heaslip, Christopher	\$3,587	Rapini, Duane M.	\$2,844
Evans, Dianne E.	\$3,479	Schulner, Michael	\$2,844
Valdez, Viviana	\$3,396	Schwartz, Scott J.	\$2,844
Sweeney, Alexander	\$3,395	Strohm, Mark C.	\$2,844
Schneck, Herbert T.	\$3,300	Pavone-Bahlkow, Valerie J.	\$2,750
Gordon, Aaron	\$3,276	Reynolds, Alan	\$2,711
Gratzon, Peter	\$3,276	Sommerkamp, Kristina J.	\$2,688
Miller, Phyllis D.	\$3,276	Weiland, David	\$2,688
Broedell, Joseph F.	\$3,272	Conte, William C.	\$2,676
Preuss, Diane J.	\$3,191	Liedtke, Sabra K.	\$2,676
Barta, Frank	\$3,108	Rashkin, James A.	\$2,616
Hall, James T.	\$3,108	Allan, Bret M.	\$2,568