

General Agencies

Combined Health/Life

FOR THE WEEK ENDING

September 20, 2015

Platinum Producers (\$30,000 - \$50,000)	Diamond Producers (\$50,000 & Above)	ers (\$50,000 & Above) Agency Name		Producer Count
Wroblewski, Robert M. SOS Insurance Group \$31,550 11 Gold Producers (\$10,000 - \$30,000) *** *** *** *** *** *** *** *** *** *** *** *** *** *** *** *** *** ** *** </td <td>Ahlbum, Jon</td> <td>The Ahlbum Insurance Group, Inc.</td> <td>\$107,233</td> <td>32</td>	Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$107,233	32
Anibum, Tim	Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Tim	Wroblewski, Robert M.	SOS Insurance Group	\$31,550	11
Sheldon, Paul, CLU ChFC	Gold Producers (\$10,000 - \$30,000)			
Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$23,311 6 Shackelford, Edward L. The Assurance Group, Inc. \$22,413 9 Hatton, Catherine E. Long Island Insurance Solutions \$21,122 12 Clark, John W. Senior Solutions Insurance Agency \$20,987 9 Borosak, William J. Jr. Secure Financial Group, LLC \$20,935 8 Futurity First Insurance Group, Inc. \$20,446 3 Lemar, Mike Sunshine State Agency \$20,362 15 Barta, Devin M. Barta Insurance Agency \$16,152 5 Graham, Mark B. AmeriLife - Career \$15,368 30 Concklin, Ron Rosenberg-Concklin, Inc. \$11,957 7 Mednick, Scott E. Professional Insurance Systems of Florida \$10,560 7 Reilly, Frank A.J. Reilly Insurance Agency \$9,520 2 Sliver Producers (\$5,000 - \$10,000) \$10,000 \$2 \$2 Greenberg, Joshua K. Greenberg Insurance Agency \$9,520 \$2 \$2 Abadjian, Pierre	Ahlbum, Tim	Health Coverage Solutions	\$25,226	4
Shackelford, Edward L. The Assurance Group, Inc. \$22,413 9 Hatton, Catherine E. Long Island Insurance Solutions \$21,122 12 Clark, John W. Senior Solutions Insurance Agency \$20,987 9 Borosak, William J. Jr. Secure Financial Group, LLC \$20,935 8 Futurity First Insurance Group, Inc. \$20,446 3 Lemar, Mike Sunshine State Agency \$20,362 15 Barta, Devin M. Barta Insurance Agency \$16,152 5 Graham, Mark B. AmeriLife - Career \$15,368 30 Concklin, Ron Rosenberg-Concklin, Inc. \$11,957 7 Mednick, Scott E. Professional Insurance Systems of Florida \$10,560 7 Reilly, Frank A.J. Reilly Insurance Agency \$9,520 2 Sliver Producers (\$5,000 - \$10,000) Sliver Producers (\$5,000 - \$10,000) Greenberg, Joshua K. Greenberg Insurance Agency \$9,520 2 Sloves, Barbara N. Bowes, Insurance Agency \$8,698 2 Bowes,	Sheldon, Paul, CLU ChFC	Paul Sheldon Insurance & Benefits Planning	\$23,976	1
Hatton, Catherine E. Long Island Insurance Solutions \$21,122 12	Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$23,311	6
Clark, John W. Senior Solutions Insurance Agency \$20,987 9 Borosak, William J. Jr. Secure Financial Group, LLC \$20,935 8 Futurity First Insurance Group, Inc. \$20,446 3 Lemar, Mike Sunshine State Agency \$20,362 15 Barta, Devin M. Barta Insurance Agency \$16,152 5 Graham, Mark B. AmeriLife - Career \$15,368 30 Concklin, Ron Rosenberg-Concklin, Inc. \$11,957 7 Mednick, Scott E. Professional Insurance Systems of Florida \$10,560 7 Reilly, Frank A.J. Reilly Insurance Agency \$10,200 2 Silver Producers (\$5,000 - \$10,000) Greenberg, Joshua K. Greenberg Insurance Agency \$9,520 2 Solution Pierre Abadjian, Pierre Abadjian Insurance Agency \$9,520 2 5 Bowes, Barbara N. Bowes Insurance Agency \$8,698 2 Wardell, Phillip M. Ahlbum, Donna M. Ahlbum Insurance Agency \$6,348 2 Chacon, Cesar The Insurance Hub \$6,228 3 Cleveland, Keith E. Cleveland Insurance Agency \$5,836 1 Graham, Matthew B. AmeriLife - Brokerage \$5,006 3 Abbatiello, Vincent \$5,245 2	Shackelford, Edward L.	The Assurance Group, Inc.	\$22,413	9
Borosak, William J. Jr. Secure Financial Group, LLC \$20,935 8 Futurity First Insurance Group, Inc. \$20,446 3 Lemar, Mike Sunshine State Agency \$20,362 15 Barta, Devin M. Barta Insurance Agency \$16,152 5 Graham, Mark B. AmeriLife - Career \$15,368 30 Concklin, Ron Rosenberg-Concklin, Inc. \$11,957 7 Mednick, Scott E. Professional Insurance Systems of Florida \$10,560 7 Reilly, Frank A.J. Reilly Insurance Agency \$10,200 2 Silver Producers (\$5,000 - \$10,000) Greenberg, Joshua K. Greenberg Insurance Agency \$9,520 2 Abadjian, Pierre Abadjian Insurance Group \$9,520 2 Bowes, Barbara N. Bowes Insurance Agency \$8,698 2 Wardell, Phillip M. Wardell Insurance Agency \$7,932 1 Ahlbum, Donna M. Ahlbum Insurance Agency \$6,348 2 Cleveland, Keith E. Cleveland Insurance Agency \$5,836 1	Hatton, Catherine E.	Long Island Insurance Solutions	\$21,122	12
Sunshine State Agency \$20,446 3	Clark, John W.	Senior Solutions Insurance Agency	\$20,987	9
Lemar, Mike Sunshine State Agency \$20,362 15 Barta, Devin M. Barta Insurance Agency \$16,152 5 Graham, Mark B. AmeriLife - Career \$15,368 30 Concklin, Ron Rosenberg-Concklin, Inc. \$11,957 7 Mednick, Scott E. Professional Insurance Systems of Florida \$10,560 7 Reilly, Frank A.J. Reilly Insurance Agency \$10,200 2 Silver Producers (\$5,000 - \$10,000) Greenberg, Joshua K. Greenberg Insurance Agency \$9,520 2 Abadjian, Pierre Abadjian Insurance Agency \$9,520 2 Bowes, Barbara N. Bowes Insurance Agency \$8,698 2 Wardell, Phillip M. Wardell Insurance Agency \$7,932 1 Ahlbum, Donna M. Ahlbum Insurance Agency \$6,348 2 Chacon, Cesar The Insurance Hub \$6,228 3 Cleveland, Keith E. Cleveland Insurance Agency \$5,836 1 Graham, Matthew B. AmeriLife - Brokerage \$5,306 3 </td <td>Borosak, William J. Jr.</td> <td>Secure Financial Group, LLC</td> <td>\$20,935</td> <td>8</td>	Borosak, William J. Jr.	Secure Financial Group, LLC	\$20,935	8
Barta, Devin M. Barta Insurance Agency \$16,152 5 Graham, Mark B. AmeriLife - Career \$15,368 30 Concklin, Ron Rosenberg-Concklin, Inc. \$11,957 7 Mednick, Scott E. Professional Insurance Systems of Florida \$10,560 7 Reilly, Frank A.J. Reilly Insurance Agency \$10,200 2 Silver Producers (\$5,000 - \$10,000) Greenberg, Joshua K. Greenberg Insurance Agency \$9,520 2 Abadjian, Pierre Abadjian Insurance Group \$9,262 5 Bowes, Barbara N. Bowes Insurance Agency \$8,698 2 Wardell, Phillip M. Ahlbum, Donna M. Ahlbum Insurance Agency \$6,348 2 Chacon, Cesar The Insurance Hub \$6,228 3 Cleveland, Keith E. Graham, Matthew B. AmeriLife - Brokerage \$5,306 3 Abbatiello, Vincent Mainstay Retirement Solutions \$5,245 2	Futurity First Insurance Group, Inc.		\$20,446	3
Graham, Mark B. AmeriLife - Career \$15,368 30 Concklin, Ron Rosenberg-Concklin, Inc. \$11,957 7 Mednick, Scott E. Professional Insurance Systems of Florida \$10,560 7 Reilly, Frank A.J. Reilly Insurance Agency \$10,200 2 Silver Producers (\$5,000 - \$10,000) Greenberg, Joshua K. Greenberg Insurance Agency \$9,520 2 Abadjian, Pierre Abadjian Insurance Group \$9,262 5 Bowes, Barbara N. Bowes Insurance Agency \$8,698 2 Wardell, Phillip M. Wardell Insurance Agency \$7,932 1 Ahlbum, Donna M. Ahlbum Insurance Agency \$6,348 2 Chacon, Cesar The Insurance Hub \$6,228 3 Cleveland, Keith E. Cleveland Insurance Agency \$5,836 1 Graham, Matthew B. AmeriLife - Brokerage \$5,306 3 Abbatiello, Vincent Mainstay Retirement Solutions \$5,245 2	Lemar, Mike	Sunshine State Agency	\$20,362	15
Concklin, Ron Rosenberg-Concklin, Inc. \$11,957 7 Mednick, Scott E. Professional Insurance Systems of Florida \$10,560 7 Reilly, Frank A.J. Reilly Insurance Agency \$10,200 2 Silver Producers (\$5,000 - \$10,000) Greenberg, Joshua K. Greenberg Insurance Agency \$9,520 2 Abadjian, Pierre Abadjian Insurance Group \$9,262 5 Bowes, Barbara N. Bowes Insurance Agency \$8,698 2 Wardell, Phillip M. Wardell Insurance Agency \$7,932 1 Ahlbum, Donna M. Ahlbum Insurance Agency \$6,348 2 Chacon, Cesar The Insurance Hub \$6,228 3 Cleveland, Keith E. Cleveland Insurance Agency \$5,306 1 Graham, Matthew B. AmeriLife - Brokerage \$5,306 3 Abbatiello, Vincent Mainstay Retirement Solutions \$5,245	Barta, Devin M.	Barta Insurance Agency	\$16,152	5
Mednick, Scott E. Professional Insurance Systems of Florida \$10,560 7 Reilly, Frank A.J. Reilly Insurance Agency \$10,200 2 Silver Producers (\$5,000 - \$10,000) Greenberg, Joshua K. Greenberg Insurance Agency \$9,520 2 Abadjian, Pierre Abadjian Insurance Group \$9,262 5 Bowes, Barbara N. Bowes Insurance Agency \$8,698 2 Wardell, Phillip M. Wardell Insurance Agency \$7,932 1 Ahlbum, Donna M. Wardell Insurance Agency \$6,348 2 Chacon, Cesar The Insurance Hub \$6,228 3 Cleveland, Keith E. Cleveland Insurance Agency \$5,836 1 Graham, Matthew B. AmeriLife - Brokerage \$5,306 3 Abbatiello, Vincent Mainstay Retirement Solutions \$5,245 2	Graham, Mark B.	AmeriLife - Career	\$15,368	30
Reilly, Frank A.J. Silver Producers (\$5,000 - \$10,000) Greenberg, Joshua K. Abadjian, Pierre Abadjian Insurance Agency Bowes, Barbara N. Bowes Insurance Agency Wardell, Phillip M. Ahlbum, Donna M. Chacon, Cesar Chacon, Cesar Cleveland, Keith E. Graham, Matthew B. Abbatiello, Vincent Reilly Insurance Agency \$10,200 \$10,200 \$2 \$2 \$49,520 \$2 \$49,520 \$5 \$8,698 \$2 \$40 \$40,320 \$40 \$40,348 \$40 \$40,228 \$40 \$40 \$40,228 \$40 \$40 \$40 \$40 \$40 \$40 \$40 \$4	Concklin, Ron	Rosenberg-Concklin, Inc.	\$11,957	7
Silver Producers (\$5,000 - \$10,000) Greenberg, Joshua K. Greenberg Insurance Agency \$9,520 2 Abadjian, Pierre Abadjian Insurance Group \$9,262 5 Bowes, Barbara N. Bowes Insurance Agency \$8,698 2 Wardell, Phillip M. Wardell Insurance Agency \$7,932 1 Ahlbum, Donna M. Ahlbum Insurance Agency \$6,348 2 Chacon, Cesar The Insurance Hub \$6,228 3 Cleveland, Keith E. Cleveland Insurance Agency \$5,836 1 Graham, Matthew B. AmeriLife - Brokerage \$5,306 3 Abbatiello, Vincent Mainstay Retirement Solutions \$5,245 2	Mednick, Scott E.	Professional Insurance Systems of Florida	\$10,560	7
Greenberg, Joshua K. Abadjian, Pierre Abadjian Insurance Group Bowes, Barbara N. Bowes Insurance Agency Wardell, Phillip M. Ahlbum, Donna M. Chacon, Cesar Cheveland, Keith E. Greenberg Insurance Agency \$9,520 \$9,262 \$5 Bowes Insurance Agency \$8,698 2 Wardell Insurance Agency \$7,932 1 Ahlbum Insurance Agency \$6,348 2 Cleveland, Keith E. Cleveland Insurance Agency \$5,836 1 Graham, Matthew B. AmeriLife - Brokerage \$5,306 3 Abbatiello, Vincent Mainstay Retirement Solutions \$5,245	Reilly, Frank A.J.	Reilly Insurance Agency	\$10,200	2
Abadjian Insurance Group \$9,262 5 Bowes, Barbara N. Bowes Insurance Agency \$8,698 2 Wardell, Phillip M. Wardell Insurance Agency \$7,932 1 Ahlbum, Donna M. Ahlbum Insurance Agency \$6,348 2 Chacon, Cesar The Insurance Hub \$6,228 3 Cleveland, Keith E. Cleveland Insurance Agency \$5,836 1 Graham, Matthew B. AmeriLife - Brokerage \$5,306 3 Abbatiello, Vincent Mainstay Retirement Solutions \$5,245 2	Silver Producers (\$5,000 - \$10,000)			
Bowes, Barbara N. Bowes Insurance Agency \$8,698 2 Wardell, Phillip M. Wardell Insurance Agency \$7,932 1 Ahlbum, Donna M. Chacon, Cesar Ahlbum Insurance Agency \$6,348 2 Cheveland, Keith E. Cleveland Insurance Agency \$5,836 1 Graham, Matthew B. AmeriLife - Brokerage \$5,306 3 Abbatiello, Vincent Mainstay Retirement Solutions \$5,245 2	Greenberg, Joshua K.	Greenberg Insurance Agency	\$9,520	2
Wardell, Phillip M.Wardell Insurance Agency\$7,9321Ahlbum, Donna M.Ahlbum Insurance Agency\$6,3482Chacon, CesarThe Insurance Hub\$6,2283Cleveland, Keith E.Cleveland Insurance Agency\$5,8361Graham, Matthew B.AmeriLife - Brokerage\$5,3063Abbatiello, VincentMainstay Retirement Solutions\$5,2452	Abadjian, Pierre	Abadjian Insurance Group	\$9,262	5
Ahlbum, Donna M. Chacon, Cesar The Insurance Agency \$6,348 2 Cheveland, Keith E. Cleveland Insurance Agency \$5,836 1 Graham, Matthew B. AmeriLife - Brokerage \$5,306 3 Abbatiello, Vincent Mainstay Retirement Solutions \$5,245	Bowes, Barbara N.	Bowes Insurance Agency	\$8,698	2
Chacon, CesarThe Insurance Hub\$6,2283Cleveland, Keith E.Cleveland Insurance Agency\$5,8361Graham, Matthew B.AmeriLife - Brokerage\$5,3063Abbatiello, VincentMainstay Retirement Solutions\$5,2452	Wardell, Phillip M.	Wardell Insurance Agency	\$7,932	1
Cleveland, Keith E.Cleveland Insurance Agency\$5,8361Graham, Matthew B.AmeriLife - Brokerage\$5,3063Abbatiello, VincentMainstay Retirement Solutions\$5,2452	Ahlbum, Donna M.	Ahlbum Insurance Agency	\$6,348	2
Graham, Matthew B. AmeriLife - Brokerage \$5,306 3 Abbatiello, Vincent Mainstay Retirement Solutions \$5,245 2	Chacon, Cesar	The Insurance Hub	\$6,228	3
Abbatiello, Vincent Mainstay Retirement Solutions \$5,245 2	Cleveland, Keith E.	Cleveland Insurance Agency	\$5,836	1
Abbatiello, Vincent Mainstay Retirement Solutions \$5,245 2	Graham, Matthew B.	AmeriLife - Brokerage	\$5,306	3
Secure West Insurance Marketing \$5,075 1	Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,245	2
	Secure West Insurance Marketing		\$5,075	1



General Agencies

FOR THE WEEK ENDING

Combined Health/Life Bronze Producers (\$2,500 - \$5,000) **September 20, 2015**

Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$4,953	2
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$4,415	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$4,140	1
Edwards, Jackson IV	Edwards Insurance Agency	\$4,116	1
Forhman, Elaine T.	R & E Marketing Assoc., Inc.	\$3,806	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,768	1
Savoy, Donald C. Jr.	Savoy Insurance Agency	\$3,720	1
Valery, Albert L.	Valery Insurance Agency	\$3,600	1
Hollans, Mawyer C. III	Hollans Insurance Agency	\$3,396	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,395	1
United Insurance Group Agency, Inc.		\$3,372	2
Sweeney, James A.	American Senior Benefits	\$3,367	2
Broedell, Joseph F.	Broedell Insurance Agency	\$3,272	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,191	1
Carreras, Thomas B.	Carreras Insurance Agency	\$3,084	1
Geoghegan, John R.	Geoghegan Insurance Agency	\$2,928	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,927	1
Rosenheck, Ted	Rosenheck Insurance Agency	\$2,904	1
Pekala, David C.	Pekala Insurance Agency	\$2,848	1
Aronoff, Thomas H.	Aronoff Insurance Agency	\$2,844	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
McNerney, Dan S.	McNerney Insurance Agency	\$2,688	1
Contemporary Employee Plans, Inc.		\$2,616	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

September 20, 2015

\$2,568

Paul, Sheldon, CLU ChFC \$23,976

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Elfrink, Priscilla	\$13,922	Ripoll, Glenn A.	\$10,284
Graham, Christopher C.	\$12,933		

Silver Producers (\$5,000 - \$10,000)

Burke, April L.	\$9,672	Stevens, Jason	\$6,442
Gilbert, Brian	\$9,240	Branch, Beth	\$6,396
Sachs, Kerry	\$8,820	Saylor, Dexter R.	\$5,870
Wardell, Phillip M.	\$7,932	Sperling, Philip S.	\$5,855
Chard, Dani L.	\$7,930	Cleveland, Keith E.	\$5,836
Ahlbum, Tim	\$7,488	Jaffe, Joseph A.	\$5,688
Deross, William P.	\$7,356	Graham, Christopher N., CLU	\$5,233
Lauer, Deborah	\$7,080	Robbins, Philip L.	\$5,075
Pekala, David C.	\$6,672	Rosati, Lisa	\$5,016
Kempler, Gary S.	\$6,504		

Bronze Producers (\$2,500 - \$5.000)

Hall, James T.

Bronze Producers (\$2,500 - \$5,000)		
Sommer, Ann	\$4,991	Kahn, Peter S.	\$3,108
Barta, Devin M.	\$4,919	Amrom, Michele	\$3,084
Forrest, Phillip	\$4,415	Gordon, lan	\$3,024
Mangini, Rosemary	\$4,356	Roy, Annette	\$2,964
Ahlbum, Donna M.	\$4,332	Cohen, David G.	\$2,928
Ottovegio, Xiomara	\$4,308	Davis, Adam M.	\$2,928
Nordstrom, Timothy W.	\$4,140	Geoghegan, John R.	\$2,928
McGregor, Iyan L.	\$4,116	Loebig, George J.	\$2,927
Barganier, Brian K.	\$4,104	Sadler, Ian A.	\$2,927
Rush, Francine	\$4,020	Jennings, Mark	\$2,916
Mangini, Nicholas L.	\$3,984	Laughlin, James A.	\$2,916
Wroblewski, Robert M.	\$3,948	Miller, David	\$2,904
Forhman, Elaine T.	\$3,806	Frangos, Blair F.	\$2,848
Holdren, Charles E.	\$3,803	Malooley, Michele A.	\$2,848
Ahmed, Nur N.	\$3,768	Neese, Alan P.	\$2,846
Levine, Melissa	\$3,768	Aronoff, Thomas H.	\$2,844
Primack, Neil E.	\$3,744	Borosak, William J. Jr.	\$2,844
Scheifler, Collin	\$3,720	Golden, Michael N.	\$2,844
Landis, Mark S.	\$3,612	Jackson, Douglas	\$2,844
Valery, Albert L.	\$3,600	Moore, Daniel	\$2,844
Heaslip, Christopher	\$3,587	Rapini, Duane M.	\$2,844
Evans, Dianne E.	\$3,479	Schulner, Michael	\$2,844
Valdez, Viviana	\$3,396	Schwartz, Scott J.	\$2,844
Sweeney, Alexander	\$3,395	Strohm, Mark C.	\$2,844
Schneck, Herbert T.	\$3,300	Pavone-Bahlkow, Valerie J.	\$2,750
Gordon, Aaron	\$3,276	Reynolds, Alan	\$2,711
Gratzon, Peter	\$3,276	Sommerkamp, Kristina J.	\$2,688
Miller, Phyllis D.	\$3,276	Weiland, David	\$2,688
Broedell, Joseph F.	\$3,272	Conte, William C.	\$2,676
Preuss, Diane J.	\$3,191	Liedtke, Sabra K.	\$2,676
Barta, Frank	\$3,108	Rashkin, James A.	\$2,616

\$3,108

Allan, Bret M.